



WASHBURN UNIVERSITY
CY 2010 KSBDC FACT SHEET

SERVICES Impact

\$8.18 Million in Client Loans

64 Loans Awarded

74 New Business Start-Ups

454 Consulting Cases

2,603 Consulting Case Hours

70 Training Seminars

752 Seminar Attendees

2,268 Outreach Training Hours

295 Community Relation Events

338 Request for Information

ECONOMIC Impact

Jobs created by WU KSBDC clients:

199

Jobs retained by WU KSBDC clients:

252

Increased sales by WU KSBDC clients:

\$6,177,662

Capital obtained by WU KSBDC clients:

\$10,351,200

State revenue generated by

WU KSBDC clients:

\$1,198,624

Federal revenue generated by

WU KSBDC clients:

\$5,644,211

Sales Growth

WU KSBDC clients: **33.65%**

Kansas average: **-3.40%**

Job Growth

WU KSBDC clients: **31.69%**

Kansas average: **-1.46%**

Over the last 9 years, the WU KSBDC services to clients generated an average of \$28.66 in new tax revenues for every \$1.00 invested in the WU KSBDC program.